



A Partnership That Delivers



## USPS Postage Rate Changes January 26th, 2020

| Comparison to Old Rates -- First Class Mail |           |         |         |            |                  |             |
|---------------------------------------------|-----------|---------|---------|------------|------------------|-------------|
|                                             | Full Rate | 5-Digit | AADC    | Mixed AADC | Machine Pre-Sort | SP Residual |
| Current 1 Ounce                             | \$0.550   | \$0.383 | \$0.412 | \$0.428    | \$0.459          | \$0.560     |
| New 1 Ounce                                 | \$0.550   | \$0.389 | \$0.419 | \$0.439    | \$0.460          | \$0.560     |
| \$ Amount Change                            | \$0.000   | \$0.006 | \$0.007 | \$0.011    | \$0.001          | \$0.000     |
| % Change                                    | 0.0%      | 1.6%    | 1.7%    | 2.6%       | 0.2%             | 0.0%        |

| Comparison to Old Rates -- First Class Mail |           |         |         |            |                  |             |
|---------------------------------------------|-----------|---------|---------|------------|------------------|-------------|
|                                             | Full Rate | 5-Digit | AADC    | Mixed AADC | Machine Pre-Sort | SP Residual |
| Current 2 Ounce                             | \$0.700   | \$0.383 | \$0.412 | \$0.428    | \$0.459          | \$0.560     |
| New 2 Ounce                                 | \$0.700   | \$0.389 | \$0.419 | \$0.439    | \$0.460          | \$0.560     |
| \$ Amount Change                            | \$0.000   | \$0.006 | \$0.007 | \$0.011    | \$0.001          | \$0.000     |
| % Change                                    | 0.0%      | 1.6%    | 1.7%    | 2.6%       | 0.2%             | 0.0%        |

| Comparison to Old Rates -- Marketing (Standard) Mail |            |         |            |
|------------------------------------------------------|------------|---------|------------|
|                                                      | Automation |         |            |
|                                                      | 5-Digit    | AADC    | Mixed AADC |
| Current                                              | \$0.256    | \$0.281 | \$0.291    |
| New                                                  | \$0.259    | \$0.284 | \$0.299    |
| \$ Amount Change                                     | \$0.003    | \$0.003 | \$0.008    |
| % Change                                             | 1.2%       | 1.1%    | 2.7%       |

| First-Class Mail - Commercial - Flats |            |         |           |          |
|---------------------------------------|------------|---------|-----------|----------|
| Weight Ounces                         | Automation |         |           |          |
|                                       | 2020       | 2019    | \$ Change | % Change |
| 1 oz                                  | \$1.000    | \$1.000 | \$0.000   | 0.0%     |
| 2 oz                                  | \$1.200    | \$1.150 | \$0.050   | 4.3%     |
| 3 oz                                  | \$1.400    | \$1.300 | \$0.100   | 7.7%     |
| 4 oz                                  | \$1.600    | \$1.450 | \$0.150   | 10.3%    |
| 5 oz                                  | \$1.800    | \$1.600 | \$0.200   | 12.5%    |
| 6 oz                                  | \$2.000    | \$1.750 | \$0.250   | 14.3%    |
| 7 oz                                  | \$2.200    | \$1.900 | \$0.300   | 15.8%    |
| 8 oz                                  | \$2.400    | \$2.050 | \$0.350   | 17.1%    |
| 9 oz                                  | \$2.600    | \$2.200 | \$0.400   | 18.2%    |
| 10 oz                                 | \$2.800    | \$2.350 | \$0.450   | 19.1%    |
| 11 oz                                 | \$3.000    | \$2.500 | \$0.500   | 20.0%    |
| 12 oz                                 | \$3.200    | \$2.650 | \$0.550   | 20.8%    |
| 13 oz                                 | \$3.400    | \$2.800 | \$0.600   | 21.4%    |