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## FOR IMMEDIATE RELEASE

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## Terex Financial Services and OSG Billing Services Join Forces to **Provide a Full-Service Communications Solution**

ENGLEWOOD, NJ - June 15, 2012 - OSG Billing Services (OSG), a leader in the presentment and distribution of transactional documents, announced today that it will provide complete print and electronic billing solutions to Terex Financial Services (TFS).

A division of Terex Leasing, TFS works to find flexible solutions to their customers' business and financial needs by assisting in all areas of asset management - from the analysis of future equipment values through the disposition of used equipment.

Prior to their partnership with OSG, TFS was faced with two issues: they were printing and mailing all invoices internally and they did not have the resources to extend their billing process to include an electronic solution.

"Terex Financial Services is here to find the most effective finance and leasing solutions to complement our customers' needs," says David Thommen, Global Program Manager of Terex Financial Services, "With our expanding operations, the in-house billing process became time consuming and insufficient. After speaking to other customers, it was clear OSG had the track record and resources to not only handle our print and mail but offer an electronic presentment and payment solution as well. With this partnership, we will be able to fully maximize our invoice and focus more on our core business."

OSG will help Terex Financial Services transform their invoices into a significant communications tool using OSG's proven marketing strategies. "We are excited about the opportunities presented through this partnership," says Ron Whaley, Chief Revenue Officer at OSG Billing Services. "Our business solutions will provide bottom-line benefits for Terex Financial Services by delivering their invoices faster and seeing their payments quicker."

## **About OSG**

OSG is a next-generation business technology partner providing integrated multi-channel print and electronic solutions through a state-of-the-art processing environment. OSG offers comprehensive and flexible solutions including electronic billing and statement services, document printing and mailing, and a suite of forwardthinking marketing campaigns. Progressive communication technologies enable OSG's clients to transform their customer interactions to drive revenue, reduce costs and strengthen relationships.

With 20 years' experience as a business outsourcer for total customer communication management, OSG has the knowledge and expertise to best suit the needs of the telecommunications, leasing, financial services, distribution, healthcare, heating oil/propane and publishing markets. A solid reputation has made OSG an award-winning transactional communication provider. Visit www.osgbilling.com or call 1-888-EASY BILL.

